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**E-TRAININGS IN ENGLISH**

**AGILE SKILLS**

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LEADERSHIP

LEADERSHIP IN TIMES OF CRISIS

SUCCESSFULLY STRUCTURING TEAM DEVELOPMENT

KNOW TEAM ROLES AND MAKE THEM PRODUCTIVE

MANAGE TEAM PHASES SUCCESSFULLY

VIRTUAL TEAMS – MOTIVATION AND TRUST

VIRTUAL TEAMS – COMMUNICATION

INTERCULTURAL COMMUNICATION

MOTIVATING TEAM MEMBERS

GIVING FEEDBACK

MAKING GOOD DECISIONS

NEW TO THE LEADERSHIP ROLE

DELEATING TASKS

SITUATIONAL LEADERSHIP

APPRAISAL DIALOG AND OTHER ONE TO ONE MEETINGS

CHANGE MANAGEMENT

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## COMMUNICATION

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## SOFT SKILLS

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TRAIN THE TRAINER

HOW TO DESIGN AND PREPARE A TRAINING

METHODS OF TRAINING

MANAGING GROUPS IN A TRAINING

METHODS AND TOOLS FOR ONLINE KNOWLEDGE TRANSFER

SALES

MAKING INITIAL CONTACT

BUILDING RELATIONSHIPS IN SALES

IDENTIFYING NEEDS

DEMONSTRATING VALUE

HANDLING OBJECTIONS

CLOSING THE SALE

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MORE ENERGY, MORE PRODUCTIVITY, MORE SUCCESS

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MANEJO DE OBJECCIONES

E-TRAININGS IN ITALIAN

DIMOSTRARE IL VALORE

GESTIONE DELLE OBIEZIONI

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This is what e-training experts say about the Pink University skill trainings

“A very effective learning tool.”
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Dr. Carsten Schnekenburger, Head of Pedagogy, DHBW [Baden-Württemberg Cooperative State University]
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